Our geothermal panels help existing buildings to reduce their energy costs and access to renewable energy with a non-invasive and easily installed solution.

**1. Who are your clients?**
Our clients are corporate partners such as heat pump installers or energy systems wholesalers. It will facilitate market penetration in a highly segmented market.

**2. How do you make money?**
We sell geothermal panels to corporation partners. We outsource manufacturing and assist partners in pre-sales and after-sales.

**3. What gives you credibility?**
We will establish key industrial partnerships. First product demonstration will be conducted with a highly visible company.

“we turn underground garages into renewable source of energy”

**TEAM MEMBERS**
1. Margaux Peltier, EPFL, MSc
2. Fanny Guilhem, EHL, BSc
3. Victoria Wiseka, Unil, PhD
4. Vijeta Sandhu, EHL, BSc

**Next steps**
1. What are you going to do in next 6 months
   • Upscaling test of a system of panels
   • Prototype performance optimisation
   • Prospection for pilot testing
2. HR needed after the training
   • R&D team expansion
   • Marketing team for fund raising / partnership
3. What kind of support that you are looking for:
   • Prototype manufacturing
   • Funding and partnership for pilot testing
   • Network expansion

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