

Electrostatic Spray Ionisation Technique (ESTASI)

SwissSource Technology
manufacture novel ionisation
sources for mass spectrometers.

Our propriety ionisation sources facilitate complex sample analysis in **less than 3 s**, with **minimal sample preparation**, from sample volumes as low as **10 nanoliters**.

**“Simple solution
for complex task”**

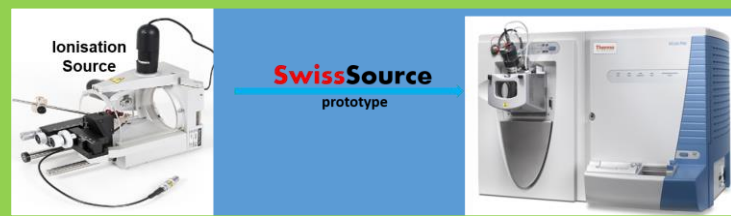
TEAM MEMBERS

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CTI BUSINESS CONCEPT WESTERN SWITZERLAND

Top 3 findings

- 1 Who are your clients:
 - Existing Mass Spectrometry users.
 - Pharmaceutical laboratories.
 - Academic laboratories.
 - Contract research organizations.
- 2 How to make money:
 - Direct sales B to B of ESTASI units.
 - Laboratory service using ESTASI ionisation source.
- 3 What gives you credibility
 - 10 published peer-reviewed articles.
 - Granted Patent (USA, China, Europe).
 - Minimum value prototype.
 - Strong research team with proven track record.



Next steps

1. What are you going to do in next 6 months:
 - Raise money for prototype industrialization.
 - Further market research to support prototype industrialization.
2. What kind of support are you looking for:
Seed A funding of 400K CHF for:
 - Prototype industrialization.
 - Market testing.
 - Business development.
 - R&D.

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A CTI training programme



Start-up and entrepreneurship
CTI Entrepreneurship



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Swiss Confederation

Commission for Technology and Innovation CTI

1



2



3



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