**Electrostatic Spray Ionisation Technique (ESTASI)**

**SwissSource Technology**

manufacture novel ionisation sources for mass spectrometers.

Our proprietary ionisation sources facilitate complex sample analysis in less than 3 s, with minimal sample preparation, from sample volumes as low as 10 nanoliters.

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**CTI BUSINESS CONCEPT**

Western Switzerland

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1. **Who are your clients:**
   - Existing Mass Spectrometry users.
   - Pharmaceutical laboratories.
   - Academic laboratories.
   - Contract research organizations.

2. **How to make money:**
   - Direct sales B to B of ESTASI units.
   - Laboratory service using ESTASI ionisation source.

3. **What gives you credibility**
   - 10 published peer-reviewed articles.
   - Granted Patent (USA, China, Europe).
   - Minimum value prototype.
   - Strong research team with proven track record.

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**Next steps**

1. **What are you going to do in next 6 months:**
   - Raise money for prototype industrialization.
   - Further market research to support prototype industrialization.

2. **What kind of support are you looking for:**
   - Seed A funding of 400K CHF for:
     - Prototype industrialization.
     - Market testing.
     - Business development.
     - R&D.

Business.concept@epfl-innovationpark.ch

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**TEAM MEMBERS**

1. Elena Tobolkina, EPFL, Ph.D.
2. James Collins, EPFL, Ph.D.
3. Anastasia Borisova, UNIL, M.Sc.
4. Yunpeng Qu, EPFL, Ph.D.