CapAgain

Until 2016, Nespresso spent CHF60m in collection and recycling systems, to achieve a capsules recycling rate of 24%. What about the remaining 76%? What about all the other 300 capsule brands?

We want to launch a coffee machine which separates the different materials of used capsules, in order to enable the recycling at home.

1. **Who are your clients?**
   - B2B: Coffee capsule brands (Nespresso, Illy, Lavazza, Delizio, DolceGusto, Jacobs, Bialetti, ...)
   - B2C: Coffee drinkers

2. **How do you make money?**
   - B2B: Supplying capsule brands with the recycling system
   - B2C: Selling our own coffee machine which integrates the recycling system

3. **What gives you credibility?**
   - Emails of interest by Illy and Nespresso
   - Funding by Enable and Xgrant
   - Patent application filed with EPFL TTO

“**Our domestic coffee machine offers the convenience of capsules without compromising quality and environment**”

**TEAM MEMBERS**
1. Alisandro Haouari, EPFL, MSc ME
2. Guglielmo Milan, EPFL, MSc ME
3. Francesco Biviano, Unil, MSc Finance
4. Manuel Piccolis, EPFL, PostDoc Life Science

**www.capagain.com**

**Next steps**
1. What are you going to do in next 6 months
   - Founders’ full-time commitment
   - design a black-box to showcase our invention
   - Establish commercial partnerships

2. HR needed after the training
   - Interns for R&D

3. What kind of support that you are looking for:
   - Coaching
   - Funding